



# Saratoga Music Boosters

## Budget vs. Actuals: FY23-24 - FY24 P&L

July 2023 - June 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Revenue</b>				
4100 SHS Income				
4101 SHS Band Fees	234,469.00	254,370.00	(19,901.00)	92.18 %
4102 SHS Orchestra Income	90,508.00	101,380.00	(10,872.00)	89.28 %
4104 SHS Choir Income	15,200.00	18,000.00	(2,800.00)	84.44 %
4106 SHS Winter Guard Income	18,527.50	22,000.00	(3,472.50)	84.22 %
4107 SHS Winter Percussion Income	123,650.00	87,630.00	36,020.00	141.10 %
4191 Choir Trip Recognized Income	51,153.38	36,000.00	15,153.38	142.09 %
4192 Concert Band Trip Recognized Income	22,615.00	27,995.00	(5,380.00)	80.78 %
4194 Orchestra Trip Recognized Income	140,069.00		140,069.00	
4196 WP Trip Recognized Income	22,622.09	77,000.00	(54,377.91)	29.38 %
4197 WG Trip Recognized Income	475.00		475.00	
<b>Total 4100 SHS Income</b>	<b>719,288.97</b>	<b>624,375.00</b>	<b>94,913.97</b>	<b>115.20 %</b>
4200 K-8 Income				
4220 Redwood Income				
4221 Redwood Marching	20,998.59	17,500.00	3,498.59	119.99 %
4223 Redwood Band Sectionals	27,915.00	47,850.00	(19,935.00)	58.34 %
4225 Upper Strings	21,175.00	30,745.00	(9,570.00)	68.87 %
4226 Color Guard	4,230.00	4,200.00	30.00	100.71 %
4229 Redwood Chorus	1,050.00	7,700.00	(6,650.00)	13.64 %
4281 RMS Trip Recognized Income	203,848.69	130,000.00	73,848.69	156.81 %
<b>Total 4220 Redwood Income</b>	<b>279,217.28</b>	<b>237,995.00</b>	<b>41,222.28</b>	<b>117.32 %</b>
4250 Primary Grades Income				
4251 5th Grade Band Income		11,220.00	(11,220.00)	
<b>Total 4250 Primary Grades Income</b>		<b>11,220.00</b>	<b>(11,220.00)</b>	
<b>Total 4200 K-8 Income</b>	<b>279,217.28</b>	<b>249,215.00</b>	<b>30,002.28</b>	<b>112.04 %</b>
4300 SMB Income				
4310 SMB Non Reserves				
4311 Pancake Breakfast	63,219.88	34,000.00	29,219.88	185.94 %
4312 Cookie Dough	30,330.00	28,000.00	2,330.00	108.32 %
4317 SMB Misc Fundraising	40.00		40.00	
4320 Interest Income	5,079.89	700.00	4,379.89	725.70 %
4322 Spirit Sales	1,690.00		1,690.00	
4340 Benefactors	137,784.78	80,000.00	57,784.78	172.23 %
4341 Matching Donation	76,148.35	40,000.00	36,148.35	190.37 %
<b>Total 4310 SMB Non Reserves</b>	<b>314,292.90</b>	<b>182,700.00</b>	<b>131,592.90</b>	<b>172.03 %</b>
<b>Total 4300 SMB Income</b>	<b>314,292.90</b>	<b>182,700.00</b>	<b>131,592.90</b>	<b>172.03 %</b>
<b>Total Revenue</b>	<b>\$1,312,799.15</b>	<b>\$1,056,290.00</b>	<b>\$256,509.15</b>	<b>124.28 %</b>
<b>GROSS PROFIT</b>	<b>\$1,312,799.15</b>	<b>\$1,056,290.00</b>	<b>\$256,509.15</b>	<b>124.28 %</b>



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	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Expenditures</b>				
5100 SHS Fee Program Expenses	0.00		0.00	
5101 Wind Ensembles	0.00		0.00	
5103 Marching Band	0.03		0.03	
<b>Total 5101 Wind Ensembles</b>	<b>0.03</b>		<b>0.03</b>	
<b>5110 Orchestra</b>				
5111 Orchestra Participation Fee	2,950.00	3,300.00	(350.00)	89.39 %
5112 Orchestra Instructors	54,090.28	45,875.00	8,215.28	117.91 %
5113 Orch Curriculum Materials	499.45	500.00	(0.55)	99.89 %
5114 Instrument Repair & Supplies	2,211.95	2,250.00	(38.05)	98.31 %
5115 Orchestra Music	546.84	500.00	46.84	109.37 %
5117 Orchestra Equipment	1,500.00	1,500.00	0.00	100.00 %
5118 Orchestra Shirt	10,090.21	10,150.00	(59.79)	99.41 %
5119 Other Orchestra Expenses	22,826.10	19,312.00	3,514.10	118.20 %
5161 Orchestra Administration	2,500.00	2,500.00	0.00	100.00 %
5163 Orchestra Transportation	14,882.75	15,465.00	(582.25)	96.24 %
<b>Total 5110 Orchestra</b>	<b>112,097.58</b>	<b>101,352.00</b>	<b>10,745.58</b>	<b>110.60 %</b>
<b>5120 Jazz Band</b>				
5121 Jazz Participation Fee		600.00	(600.00)	
5122 Curriculum Materials	250.00	250.00	0.00	100.00 %
5124 Music	465.39	750.00	(284.61)	62.05 %
5126 Instructor fees	5,225.00	4,950.00	275.00	105.56 %
5129 Other Jazz Band Expenses	1,450.00	1,450.00	0.00	100.00 %
<b>Total 5120 Jazz Band</b>	<b>7,390.39</b>	<b>8,000.00</b>	<b>(609.61)</b>	<b>92.38 %</b>
<b>5130 SHS Concert Band</b>				
5131 Participation Expenses	1,050.00	1,050.00	0.00	100.00 %
5132 Curriculum Materials		500.00	(500.00)	
5133 Music	1,564.98	1,250.00	314.98	125.20 %
5137 Instrument Repair	1,061.17	2,000.00	(938.83)	53.06 %
5139 Other Expenses	8,387.50	6,475.00	1,912.50	129.54 %
<b>Total 5130 SHS Concert Band</b>	<b>12,063.65</b>	<b>11,275.00</b>	<b>788.65</b>	<b>106.99 %</b>
<b>5140 Winter Percussion</b>				
5142 Percussion Instructor Fees	3,600.00	3,300.00	300.00	109.09 %
5144 Percussion Other	17,954.02	17,250.00	704.02	104.08 %
5145 Music/Design	30,927.60	23,450.00	7,477.60	131.89 %
5146 Competitions Fees	2,220.00	1,500.00	720.00	148.00 %
5147 Transportation	12,225.88	14,100.00	(1,874.12)	86.71 %
5148 Percussion Supplies	22,325.03	20,900.00	1,425.03	106.82 %
<b>Total 5140 Winter Percussion</b>	<b>89,252.53</b>	<b>80,500.00</b>	<b>8,752.53</b>	<b>110.87 %</b>
5150 Winter Guard				



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	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
5151 Winter Guard Uniforms	3,659.15	5,650.00	(1,990.85)	64.76 %
5152 Instructor fees	5,500.00	5,500.00	0.00	100.00 %
5153 Supplies	5,656.17	5,350.00	306.17	105.72 %
5154 Competition fees	1,195.00	1,320.00	(125.00)	90.53 %
5155 Transportation	3,069.00	4,675.00	(1,606.00)	65.65 %
5159 Other	8,613.85	9,600.00	(986.15)	89.73 %
<b>Total 5150 Winter Guard</b>	<b>27,693.17</b>	<b>32,095.00</b>	<b>(4,401.83)</b>	<b>86.29 %</b>
5170 SHS Band				
5102 Band Commissions & Speakers	3,085.68	2,750.00	335.68	112.21 %
5105 Music & Drill	35,460.00	38,000.00	(2,540.00)	93.32 %
5109 Band Administration	2,250.00	2,250.00	0.00	100.00 %
5141 Colorguard Uniforms	10,793.15	9,240.00	1,553.15	116.81 %
5143 Colorguard Supplies	5,625.80	5,750.00	(124.20)	97.84 %
5171 Participation Fees	1,025.00	1,225.00	(200.00)	83.67 %
5172 Instructor Fees	111,203.21	104,550.00	6,653.21	106.36 %
5173 Other Band Expenses	11,656.51	12,045.00	(388.49)	96.77 %
5174 Cleaning	5,183.00	4,500.00	683.00	115.18 %
5175 Band Food Expenses	18,834.62	17,555.00	1,279.62	107.29 %
5176 Instrument Expenses	1,750.00	1,750.00	0.00	100.00 %
5177 Uniforms	9,718.59	9,060.00	658.59	107.27 %
5178 Shirts	3,567.30	4,288.00	(720.70)	83.19 %
5179 Jackets	11,060.51	6,400.00	4,660.51	172.82 %
5180 Bus	18,317.50	18,300.00	17.50	100.10 %
5183 Truck repairs & fuel	4,267.92	5,500.00	(1,232.08)	77.60 %
5195 MBCG Trip	35,283.34	35,376.00	(92.66)	99.74 %
<b>Total 5170 SHS Band</b>	<b>289,082.13</b>	<b>278,539.00</b>	<b>10,543.13</b>	<b>103.79 %</b>
5185 SHS Choral Expenses				
5181 Buses	5,004.00	5,540.00	(536.00)	90.32 %
5184 Administration	1,000.00	1,000.00	0.00	100.00 %
5186 Music	1,932.19	1,450.00	482.19	133.25 %
5187 Participation fees	1,095.00	1,075.00	20.00	101.86 %
5188 Instructor fees	16,525.68	16,600.00	(74.32)	99.55 %
5189 Other Choral Expenses	8,679.30	8,910.00	(230.70)	97.41 %
<b>Total 5185 SHS Choral Expenses</b>	<b>34,236.17</b>	<b>34,575.00</b>	<b>(338.83)</b>	<b>99.02 %</b>
5191 Choir Trip Recognized Expenses	48,506.60	36,000.00	12,506.60	134.74 %
5192 Concert Band Trip Recognized Expense	26,693.78	27,990.00	(1,296.22)	95.37 %
5194 Orchestra Trip Recognized Expenses	148,324.34		148,324.34	
5196 WP Trip Recognized Expense	105,540.87	104,024.00	1,516.87	101.46 %
<b>Total 5100 SHS Fee Program Expenses</b>	<b>900,881.24</b>	<b>714,350.00</b>	<b>186,531.24</b>	<b>126.11 %</b>
5200 K-8 Program Expenses				



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	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
5220 Redwood Program Expenses				
5230 Band				
5232 Instructor fees	2,598.40	7,400.00	(4,801.60)	35.11 %
5235 Music		1,500.00	(1,500.00)	
5238 Band Uniforms	934.20	5,000.00	(4,065.80)	18.68 %
5239 Other	322.86	3,500.00	(3,177.14)	9.22 %
<b>Total 5230 Band</b>	<b>3,855.46</b>	<b>17,400.00</b>	<b>(13,544.54)</b>	<b>22.16 %</b>
5250 Sectionals				
5251 Participation Fees	700.00	1,000.00	(300.00)	70.00 %
5252 Instructor Fees	33,134.24	44,000.00	(10,865.76)	75.31 %
5253 Equipment		500.00	(500.00)	
5254 Other	3,311.72	2,500.00	811.72	132.47 %
<b>Total 5250 Sectionals</b>	<b>37,145.96</b>	<b>48,000.00</b>	<b>(10,854.04)</b>	<b>77.39 %</b>
5255 Color Guard				
5256 Colorguard Uniform	662.45	1,000.00	(337.55)	66.25 %
5257 Instructor fees	4,361.60	7,700.00	(3,338.40)	56.64 %
5258 Colorguard Expenses	287.00	1,000.00	(713.00)	28.70 %
<b>Total 5255 Color Guard</b>	<b>5,311.05</b>	<b>9,700.00</b>	<b>(4,388.95)</b>	<b>54.75 %</b>
5260 Upper Strings				
5262 Instructor fees	35,844.00	24,000.00	11,844.00	149.35 %
5263 Participation		2,000.00	(2,000.00)	
5264 Other	1,432.20	3,600.00	(2,167.80)	39.78 %
5265 Music	522.20	1,000.00	(477.80)	52.22 %
<b>Total 5260 Upper Strings</b>	<b>37,798.40</b>	<b>30,600.00</b>	<b>7,198.40</b>	<b>123.52 %</b>
5281 RMS Trip Recognized Expenses	181,614.51	130,000.00	51,614.51	139.70 %
5285 Honor Chorus				
5221 Instructor fees		15,700.00	(15,700.00)	
5286 Chorus Uniform		625.00	(625.00)	
5287 Chorus Other	167.18	1,000.00	(832.82)	16.72 %
<b>Total 5285 Honor Chorus</b>	<b>167.18</b>	<b>17,325.00</b>	<b>(17,157.82)</b>	<b>0.96 %</b>
<b>Total 5220 Redwood Program Expenses</b>	<b>265,892.56</b>	<b>253,025.00</b>	<b>12,867.56</b>	<b>105.09 %</b>
5290 5th Grade Band				
5292 Instructor fees		10,500.00	(10,500.00)	
<b>Total 5290 5th Grade Band</b>		<b>10,500.00</b>	<b>(10,500.00)</b>	
<b>Total 5200 K-8 Program Expenses</b>	<b>265,892.56</b>	<b>263,525.00</b>	<b>2,367.56</b>	<b>100.90 %</b>
5300 SMB Expenses				
5600 SMB Non-Restricted Expenses				
5610 Administration				
5611 Mailings & Postage	891.00	400.00	491.00	222.75 %



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	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
5612 Liability Insurance	7,675.00	8,000.00	(325.00)	95.94 %
5614 Website and Publicity	123.38	3,000.00	(2,876.62)	4.11 %
5615 Office Supplies	62.33	600.00	(537.67)	10.39 %
5618 Accounting fees	6,144.63	10,000.00	(3,855.37)	61.45 %
<b>Total 5610 Administration</b>	<b>14,896.34</b>	<b>22,000.00</b>	<b>(7,103.66)</b>	<b>67.71 %</b>
5616 Bank Charges	22.68	1,000.00	(977.32)	2.27 %
5619 Other	2,368.15	7,000.00	(4,631.85)	33.83 %
5631 Awards	5,195.67		5,195.67	
<b>Total 5619 Other</b>	<b>7,563.82</b>	<b>7,000.00</b>	<b>563.82</b>	<b>108.05 %</b>
5620 Cookie Dough Sales	18,318.00	20,000.00	(1,682.00)	91.59 %
5624 Pancake Breakfast Expense	10,484.17	17,500.00	(7,015.83)	59.91 %
5638 Credit Card Fees	10,937.21	8,000.00	2,937.21	136.72 %
<b>Total 5600 SMB Non-Restricted Expenses</b>	<b>62,222.22</b>	<b>75,500.00</b>	<b>(13,277.78)</b>	<b>82.41 %</b>
5650 SMB Restricted Expense				
5621 Schwab Scholarship	500.00	500.00	0.00	100.00 %
5625 Southgate-Johnson Scholarship	1,000.00	2,000.00	(1,000.00)	50.00 %
5626 Allen Orchestra Scholarship	200.00	200.00	0.00	100.00 %
5635 Program Wishlist	328,839.38	359,820.26	(30,980.88)	91.39 %
<b>Total 5650 SMB Restricted Expense</b>	<b>330,539.38</b>	<b>362,520.26</b>	<b>(31,980.88)</b>	<b>91.18 %</b>
<b>Total 5300 SMB Expenses</b>	<b>392,761.60</b>	<b>438,020.26</b>	<b>(45,258.66)</b>	<b>89.67 %</b>
6999 Uncategorized Expenses	1,007.22		1,007.22	
<b>Total Expenditures</b>	<b>\$1,560,542.62</b>	<b>\$1,415,895.26</b>	<b>\$144,647.36</b>	<b>110.22 %</b>
<b>NET OPERATING REVENUE</b>	<b>\$ (247,743.47)</b>	<b>\$ (359,605.26)</b>	<b>\$111,861.79</b>	<b>68.89 %</b>
<b>NET REVENUE</b>	<b>\$ (247,743.47)</b>	<b>\$ (359,605.26)</b>	<b>\$111,861.79</b>	<b>68.89 %</b>