A 501(c)(3) organization supporting music programs in the Saratoga Union School District and Saratoga High School

Saratoga Music Boosters (SMB) Regular Meeting
February 11, 2019 - Minutes

Attendance: Total number of attendees present = 16 including the following:

<table>
<thead>
<tr>
<th>Executive Board</th>
<th>N</th>
<th>Amelia Shen</th>
<th>N</th>
<th>Sandy Miller</th>
<th>Y</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nimisha Mahuvakar</td>
<td>N</td>
<td></td>
<td>N</td>
<td>Sandy Miller</td>
<td>Y</td>
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<tr>
<td>Jennifer Wisdom</td>
<td>Y</td>
<td>Dipti Shrivastav</td>
<td>Y</td>
<td>Beth Kingsley</td>
<td>Y</td>
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<tr>
<td>Revathi Koteeswaran</td>
<td>Y</td>
<td>Michele Loonzolo</td>
<td>Y</td>
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<tr>
<td>Annie Ying</td>
<td>Y</td>
<td>Jane Graham</td>
<td>Y</td>
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<table>
<thead>
<tr>
<th>Music Directors:</th>
<th>Y</th>
<th>Jason Shiuan</th>
<th>Y</th>
<th>Andrew Ford</th>
<th>Y</th>
</tr>
</thead>
<tbody>
<tr>
<td>Michael Boitz</td>
<td>Y</td>
<td>Jason Shiuan</td>
<td>Y</td>
<td>Andrew Ford</td>
<td>Y</td>
</tr>
<tr>
<td>Jon Jow</td>
<td>Y</td>
<td></td>
<td></td>
<td>Isabel McPherson</td>
<td>Y</td>
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</tbody>
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Location: Room M103, SHS Music Building

Call to Order: The meeting was called to order at 7:04 pm by Co-President Jennifer Wisdom.

Minutes:
- Presented by Jane Graham
- January 2019 minutes were circulated prior to February meeting
- Motion to approve January 2019 minutes made by Susan Nakahira. Seconded by Beth Kingsley. Minutes approved.

Financial Report:
- Presented by Revathi Koteeswaran
- Spreadsheets and reports for January 2019 were distributed prior to the meeting
- Initial budget from SUSD programs revised to reflect enrollment
- Cookie dough earnings have been distributed to student accounts
- Cash flow, balance sheet, profit and loss were presented for January 2019
- Financials included ratified January 2019 checks from Comerica #13769 to #13806.
- Motion to approve January 2019 financials and checks as presented made by Sandy Miller and seconded by Jane Graham. Motion approved.

Membership:
- Presented by Beth Kingsley and Annie Ying
- Membership is at $106,990
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- Matching funds currently at $28,921, in comparison to $11,631 for 2018.

**Budget Updates:**
- Presented by Jennifer Wisdom, Andrew Ford, and Jason Shiuan
- Little change from last year for Winter Guard. Transportation costs reduced by carpooling. WG trip to Dayton, OH in April 2019, likely to be the last for a while. There has been a slight increase in cost from last year; looking to keep student expense under $2,000. Program grant of $8,500 has been requested to offset costs associated with purchase of varsity/junior varsity floors, and prop transportation.
- Winter Percussion has seen a slight decrease in numbers from last year. Program to invest in new music and design, specific to SHS, which will be performed at 4 competitions/festivals. A program grant of $10,690 has been requested to offset costs associated with percussion supplies, and drill and sound design.
- Approved grants will be funded from unallocated funds, which stand at $132,741
- Amended 2018-19 Budget: RMS spending has been adjusted based on contributions. After school programs outpace contributions for in-school programs. Orchestra program contributions are low; to date approximately 50 of the 130 students enrolled have made a contribution.
- Motion to approve 2018-2019 SUSD amended budget made by Jane Graham and seconded by Susan Nakahira. Amended budget approved.
- Motion to approve winter program grants totaling $19,190 made by Dipti Shrivastav and seconded by Jane Graham. Program grants approved.
- Motion to approve updated amended SHS budget made by Susan Nakahira and seconded by Naomi Wong. Updated, amended SHS budget approved.

**Nominating Committee:**
- Presented by Jane Graham and Sandy Miller
- Representation from orchestra and guard programs is sought. Committee typically meets a few times, it’s not a year long commitment. Need to recruit families of younger students for greater balance.
- Job descriptions are being updated on SMB website.
- Noted that while reviewing SMB website in preparation for recruitment, some pages are out of date, such as About SMB page. Suggestions on improving the website user experience included the use of more current photos, FAQs, and a flow chart detailing where funds are spent. Flag this to be addressed.
- Nominating Committee will meet Friday, February 15th. Committee is Jane Graham (chair), Sandy Miller, Sheeba Garg, Yvonne Linney and Ruchi Joshi.
- Motion to approve nominating committee was made by Susan Nakahira and seconded by Beth Kingsley. Nominating committee approved.

**Fundraising:**
- Presented by Dipti Shrivastav
- Gift card sales totaled $2400; 147 gift cards were purchased.
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- Additional fundraising ideas are welcome; chipotle night or other fundraiser in combination with pancake breakfast
- One idea: Andrew was approached by a rep from Thriftstore Savers. They will pay $0.25/lb for soft goods, such as used bedding and clothing; and, $0.02/lb for heavier items, such as books and DVDs. They repurpose or recycle the goods, people just need to drop off bagged soft goods (preferred) at a certain time/location; Thriftstore provides the truck. We could for instance partner this with pancake breakfast event. Black and white trash bags typically yield 30 and 14lbs of soft goods, respectively. Thriftstore Savers has a fundraising kit available. Dipti to follow up and report back

Directors’ Reports

Michael Boitz
- Orchestra festival featuring four performing chamber groups from local high schools. All groups worked with adjudicators and played well. Students’ dedication to each other and their work is inspiring.
- Orchestra seniors will play for the district office staff, at the district office, on February 14th.

Andrew Ford
- Winter guard students are amazing visual performers with too little visibility on campus. Varsity show is modern, simple, elemental to highlight skill and talent. JV perform a fun, engaging show. Competitions are scheduled about every two weeks through Feb and March.
- Choir preparing for Valentine-Gram deliveries, then All-State in March.

Jason Shuian
- Electives Night was well attended. Many students were available to answer questions.
- Jazz CMEA held at Gunn H.S. Great performance, put together in one month. Looking for outside performance opportunities for Jazz band.
- SWE ensemble auditions completed last week; All-State in the coming week.
- Looking ahead, MESH Benefit Concert is March 1st; WG/WP senior night is scheduled for March 20th.

Jon Jow
- Redwood Jazz Band participated in the CMEA Jazz Festival at Gunn High School on Saturday, February 2 and sounded great. Congratulations to RMS jazz musicians and thanks to all parents who chaperoned and drove. It was a great day.
- SHS student-led MESH benefit concert is coming up on Friday, March 1. Please join us to support our students doing positive things for others.
- We’re looking forward to participating in the CMEA Choral Festival at Saratoga High on Saturday, March 9. Our choir students have been working hard and should have a fantastic set to perform.
- Met with district administrators to explore the feasibility offering beginning instrumental music during the school day.
Isabel McPherson
• Thanks to Michael Boitz for speaking to RMS students about Electives’ Night; and thanks to Jason Shiuan for getting the 8th graders excited.
• Block schedule pilot at RMS has allowed for chamber music project for some orchestra students, and longer practice for others.
• Four RMS orchestra students will attend All-State. Audition material, for coming year, was released today.
• Three orchestra groups will attend CMEA

Presidents' Report
• RMS hasn’t made program grant requests for some time; give some thought as to what might be needed

Upcoming Events:

<table>
<thead>
<tr>
<th>This Month:</th>
<th>Thu-Sun</th>
<th>CASMEC All State in Fresno</th>
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<tbody>
<tr>
<td>Feb 14-17</td>
<td></td>
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<tr>
<td>Feb 16</td>
<td>Sat</td>
<td>WGI Bakersfield - Varsity only</td>
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<tr>
<td>Feb 27-Mar 3</td>
<td>Wed-Sun</td>
<td>ACDA National Conference</td>
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<tr>
<td>Mar 1</td>
<td>Fri</td>
<td>MESH Concert</td>
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<tr>
<td>Mar 2</td>
<td>Sat</td>
<td>CCGC Show at Oak Grove</td>
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<tr>
<td>Mar 2</td>
<td>Sat</td>
<td>WP Competition at American Canyon H.S.</td>
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<tr>
<td>Mar 8-9</td>
<td>Fri &amp; Sat</td>
<td>Choral CMEA</td>
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<tr>
<td>Mar 9</td>
<td>Sat</td>
<td>WP Competition at James Logan H.S.</td>
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Saratoga Music Boosters

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Summary of Motions

<table>
<thead>
<tr>
<th>Item</th>
<th>Moved by</th>
<th>Seconded by</th>
<th>All ok</th>
</tr>
</thead>
<tbody>
<tr>
<td>Approve Minutes – Jan 2019</td>
<td>Susan Nakahira</td>
<td>Beth Kingsley</td>
<td>Y</td>
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<tr>
<td>Approve Jan 2019 financials</td>
<td>Sandy Miller</td>
<td>Jane Graham</td>
<td>Y</td>
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<tr>
<td>Approve amended 2018-19 SUSD budget</td>
<td>Jane Graham</td>
<td>Susan Nakahira</td>
<td>Y</td>
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<tr>
<td>Approve 2019 program grants</td>
<td>Dipti Shrivastav</td>
<td>Jane Graham</td>
<td>Y</td>
</tr>
<tr>
<td>Approve updated and amended 2018-19 SHS budget</td>
<td>Susan Nakahira</td>
<td>Naomi Wong</td>
<td>Y</td>
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The meeting was adjourned at 8:22 pm by Jennifer Wisdom
Next meeting: Monday, March 11, 2019, 7pm

Respectfully submitted by,
Michele Loconzolo
Co-Recording Secretary