



Saratoga Music Boosters

PROFIT & LOSS BUDGET VS. ACTUALS: FY_2018_2019

July 2018 - June 2019

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
4100 SHS Income				
4101 SHS Band Fees	233,687.50	284,900.00	(51,212.50)	82.02 %
4102 SHS Orchestra Income	54,037.25	64,800.00	(10,762.75)	83.39 %
4104 SHS Choir Income	18,365.35	21,600.00	(3,234.65)	85.02 %
4106 SHS Winter Guard Income	62,639.50	70,000.00	(7,360.50)	89.49 %
4107 SHS Winter Percussion Income	23,264.50	26,250.00	(2,985.50)	88.63 %
4171 SHS Choir Donation	1,000.00		1,000.00	
4172 SHS Orchestra Donation	400.00		400.00	
4194 SHS Orchestra MidWest Trip	57,159.00		57,159.00	
Total 4100 SHS Income	450,553.10	467,550.00	(16,996.90)	96.36 %
4200 K-8 Income				
4220 Redwood Income				
4221 Music	25,643.65	35,000.00	(9,356.35)	73.27 %
4223 Ensemble	20,100.00	30,000.00	(9,900.00)	67.00 %
4225 Upper Strings	6,436.25	14,950.00	(8,513.75)	43.05 %
4226 Color Guard	3,248.75	5,400.00	(2,151.25)	60.16 %
4229 Redwood Chorus	8,953.75	10,750.00	(1,796.25)	83.29 %
4280 CMEA & Misc	1,405.00		1,405.00	
4291 RMS Trip	15,540.00		15,540.00	
Total 4220 Redwood Income	81,327.40	96,100.00	(14,772.60)	84.63 %
4250 Primary Grades Income				
4251 5th Grade Band Income	17,640.00	18,270.00	(630.00)	96.55 %
4252 Primary Strings Income	27,147.50	29,610.00	(2,462.50)	91.68 %
Total 4250 Primary Grades Income	44,787.50	47,880.00	(3,092.50)	93.54 %
Total 4200 K-8 Income	126,114.90	143,980.00	(17,865.10)	87.59 %
4300 SMB Income				
4310 SMB Non Reserves				
4311 Pancake Breakfast	32,682.00	20,000.00	12,682.00	163.41 %
4312 Cookie Dough	42,253.00	42,250.00	3.00	100.01 %
4316 Jazz Cabaret	3,155.00	3,000.00	155.00	105.17 %
4317 SMB Misc Fundraising	7,387.55	7,000.00	387.55	105.54 %
4320 Interest Income	1,069.78	800.00	269.78	133.72 %
4322 Spirit Sales	1,729.00	2,500.00	(771.00)	69.16 %
4324 Gain on sale of Stock	9.92		9.92	
4340 Membership	80,903.98	78,000.00	2,903.98	103.72 %
4341 Matching Donation	33,581.12	32,000.00	1,581.12	104.94 %
4351 Pancake Breakfast Donation	1,491.00		1,491.00	
4356 Jazz Cabaret Donation	2,050.00		2,050.00	
Total 4310 SMB Non Reserves	206,312.35	185,550.00	20,762.35	111.19 %
4330 SMB Reserve Revenue				
4318 Student Account Revenue	986.95	12,750.00	(11,763.05)	7.74 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
4336 Designated Donations	3,000.00		3,000.00	
4338 SMB Misc Scholarship	3,950.00	3,950.00	0.00	100.00 %
Total 4330 SMB Reserve Revenue	7,936.95	16,700.00	(8,763.05)	47.53 %
Total 4300 SMB Income	214,249.30	202,250.00	11,999.30	105.93 %
Total Income	\$790,917.30	\$813,780.00	\$ (22,862.70)	97.19 %
GROSS PROFIT	\$790,917.30	\$813,780.00	\$ (22,862.70)	97.19 %
Expenses				
5100 SHS Fee Program Expenses	0.00		0.00	
5110 Orchestra				
5111 Orchestra Participation Fee	1,200.00	3,200.00	(2,000.00)	37.50 %
5112 Instructor Fees	17,771.11	19,140.00	(1,368.89)	92.85 %
5113 Curriculum	543.63	500.00	43.63	108.73 %
5114 Instrument Repair & Supplies	490.00	1,500.00	(1,010.00)	32.67 %
5115 Orchestra Music	2,801.87	2,500.00	301.87	112.07 %
5116 Orchestra Commission Reserve		2,000.00	(2,000.00)	
5117 Orchestra Equipment	1,096.47	1,500.00	(403.53)	73.10 %
5118 Orchestra Shirt	7,834.76	7,000.00	834.76	111.93 %
5119 Other Orchestra Expenses	18,714.45	19,873.00	(1,158.55)	94.17 %
5161 Orchestra Administration	2,000.00	2,000.00	0.00	100.00 %
5163 Orchestra Transportation	6,556.86	5,800.00	756.86	113.05 %
Total 5110 Orchestra	59,009.15	65,013.00	(6,003.85)	90.77 %
5120 Jazz Band				
5121 Jazz Participation Fee	775.00	1,050.00	(275.00)	73.81 %
5122 Curriculum Materials	351.27	400.00	(48.73)	87.82 %
5124 Music	721.03	800.00	(78.97)	90.13 %
5129 Other Jazz Band Expenses		400.00	(400.00)	
Total 5120 Jazz Band	1,847.30	2,650.00	(802.70)	69.71 %
5130 SHS Concert Band				
5131 Participation Expenses		400.00	(400.00)	
5132 Curriculum	318.17	500.00	(181.83)	63.63 %
5133 Music	482.37	2,000.00	(1,517.63)	24.12 %
5135 Instructor fees	19,947.88		19,947.88	
5137 Instrument	813.23	1,000.00	(186.77)	81.32 %
5139 Other Expenses		1,800.00	(1,800.00)	
Total 5130 SHS Concert Band	21,561.65	5,700.00	15,861.65	378.27 %
5140 Winter Percussion				
5142 Percussion Instructor Fees	25,378.63	275.00	25,103.63	9,228.59 %
5144 Other	6,541.58	6,522.00	19.58	100.30 %
5145 Music/Design	16,200.00	16,000.00	200.00	101.25 %
5146 Competitions Fees	1,075.00	1,100.00	(25.00)	97.73 %
5147 Transportation	8,550.44	8,000.00	550.44	106.88 %
5148 Supplies	7,681.97	4,690.00	2,991.97	163.79 %
Total 5140 Winter Percussion	65,427.62	36,587.00	28,840.62	178.83 %
5150 Winter Guard				
5151 Uniforms	7,514.05	7,665.00	(150.95)	98.03 %
5152 Instructor fees	13,704.89		13,704.89	
5154 Competition fees	2,555.00	2,555.00	0.00	100.00 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
5155 Transportation	3,909.59	5,719.00	(1,809.41)	68.36 %
5159 Other	11,975.58	10,150.00	1,825.58	117.99 %
Total 5150 Winter Guard	39,659.11	26,089.00	13,570.11	152.01 %
5170 SHS Band				
5102 Band Commissions & Speakers	2,500.00	2,500.00	0.00	100.00 %
5105 Music & Drill	21,797.40	27,500.00	(5,702.60)	79.26 %
5109 Band Administration	2,000.00	2,000.00	0.00	100.00 %
5141 Colorguard Uniforms	8,377.79	8,600.00	(222.21)	97.42 %
5143 Colorguard Supplies	4,101.13	7,500.00	(3,398.87)	54.68 %
5171 Participation Fees	3,777.00	2,075.00	1,702.00	182.02 %
5172 Instructor Fees	85,762.47	131,744.00	(45,981.53)	65.10 %
5173 Other Band Expenses	9,789.69	12,480.00	(2,690.31)	78.44 %
5174 Cleaning	2,626.50	3,500.00	(873.50)	75.04 %
5175 Band Food Expenses	14,796.64	16,775.00	(1,978.36)	88.21 %
5176 Instrument Expenses	1,387.74		1,387.74	
5177 Uniforms	5,821.32	7,648.00	(1,826.68)	76.12 %
5178 Shirts	2,927.34	3,500.00	(572.66)	83.64 %
5180 Bus	20,807.00	18,400.00	2,407.00	113.08 %
5183 Truck repairs & fuel	8,753.32	6,500.00	2,253.32	134.67 %
5195 Trip Expenses	57,219.96	53,938.00	3,281.96	106.08 %
5199 Uniform Reserve		6,525.00	(6,525.00)	
Total 5170 SHS Band	252,445.30	311,185.00	(58,739.70)	81.12 %
5185 SHS Choral Expenses				
5181 Buses	542.47	2,000.00	(1,457.53)	27.12 %
5184 Administration	1,000.00	1,000.00	0.00	100.00 %
5186 Music	1,146.98	1,700.00	(553.02)	67.47 %
5187 Participation fees	500.00	1,000.00	(500.00)	50.00 %
5188 Instructor fees	14,775.23	14,000.00	775.23	105.54 %
5189 Other Choral Expenses	6,507.63	7,159.00	(651.37)	90.90 %
Total 5185 SHS Choral Expenses	24,472.31	26,859.00	(2,386.69)	91.11 %
5193 International Trip	301.54		301.54	
5194 SHS Orchestra MidWest Trip	54,964.79		54,964.79	
5197 SHS Dayton Trip Expense	47,511.82	51,075.00	(3,563.18)	93.02 %
Total 5100 SHS Fee Program Expenses	567,200.59	525,158.00	42,042.59	108.01 %
5200 K-8 Program Expenses				
5220 Redwood Program Expenses				
5230 Band				
5231 Participation Fees	650.00		650.00	
5232 Instructor fees	5,728.40	6,000.00	(271.60)	95.47 %
5234 Transportation	5,523.76	5,500.00	23.76	100.43 %
5235 Music	2,200.39	3,000.00	(799.61)	73.35 %
5237 Uniform Reserve		2,650.00	(2,650.00)	
5238 Band Uniforms	781.75	3,000.00	(2,218.25)	26.06 %
5239 Other	2,409.65	3,000.00	(590.35)	80.32 %
Total 5230 Band	17,293.95	23,150.00	(5,856.05)	74.70 %
5250 Ensemble				
5251 Participation Fees	250.00	1,000.00	(750.00)	25.00 %
5252 Instructor Fees	8,237.61	19,000.00	(10,762.39)	43.36 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
5253 Equipment	1,104.60	1,000.00	104.60	110.46 %
5254 Other	958.11	1,000.00	(41.89)	95.81 %
Total 5250 Ensemble	10,550.32	22,000.00	(11,449.68)	47.96 %
5255 Color Guard				
5256 Colorguard Uniform	59.90	500.00	(440.10)	11.98 %
5257 Instructor fees	8,676.80	12,000.00	(3,323.20)	72.31 %
5258 Colorguard Expenses		1,000.00	(1,000.00)	
Total 5255 Color Guard	8,736.70	13,500.00	(4,763.30)	64.72 %
5260 Upper Strings				
5262 Instructor fees	200.00	7,000.00	(6,800.00)	2.86 %
5263 Participation		1,000.00	(1,000.00)	
5264 Other	722.95	3,500.00	(2,777.05)	20.66 %
5265 Music	572.15	3,000.00	(2,427.85)	19.07 %
Total 5260 Upper Strings	1,495.10	14,500.00	(13,004.90)	10.31 %
5268 RMS Spirit Wear Expenses	331.56		331.56	
5280 CMEA Fees	1,510.00		1,510.00	
5281 RMS Trip	14,408.51		14,408.51	
5285 Honor Chorus				
5221 Instructor fees	3,548.00	8,000.00	(4,452.00)	44.35 %
5286 Chorus Uniform		500.00	(500.00)	
5287 Chorus Other	250.00	500.00	(250.00)	50.00 %
5289 Chorus Uniform Reserve		645.00	(645.00)	
Total 5285 Honor Chorus	3,798.00	9,645.00	(5,847.00)	39.38 %
Total 5220 Redwood Program Expenses	58,124.14	82,795.00	(24,670.86)	70.20 %
5290 5th Grade Band				
5291 Transportation	28,050.00	30,000.00	(1,950.00)	93.50 %
5292 Instructor fees	18,641.60	19,000.00	(358.40)	98.11 %
5293 5th Grade Other Expenses	200.18	500.00	(299.82)	40.04 %
5294 Books & Supplies	715.99	2,000.00	(1,284.01)	35.80 %
Total 5290 5th Grade Band	47,607.77	51,500.00	(3,892.23)	92.44 %
5295 Primary Strings				
5297 Instructor Fees	26,568.53	29,500.00	(2,931.47)	90.06 %
5298 Other	1,215.30	1,500.00	(284.70)	81.02 %
Total 5295 Primary Strings	27,783.83	31,000.00	(3,216.17)	89.63 %
Total 5200 K-8 Program Expenses	133,515.74	165,295.00	(31,779.26)	80.77 %
5300 SMB Expenses				
5600 SMB Non-Restricted Expenses				
5335 Spirit Sales	1,350.75	2,500.00	(1,149.25)	54.03 %
5610 Administration				
5611 Mailings & Postage	462.85	1,000.00	(537.15)	46.29 %
5612 Liability Insurance	500.00	500.00	0.00	100.00 %
5614 Website	177.87	350.00	(172.13)	50.82 %
5615 Office Supplies	21.79	600.00	(578.21)	3.63 %
5618 Accounting fees	2,404.51	2,000.00	404.51	120.23 %
Total 5610 Administration	3,567.02	4,450.00	(882.98)	80.16 %
5616 Bank Charges	634.92	600.00	34.92	105.82 %
5619 Other	1,528.83	3,850.00	(2,321.17)	39.71 %

		TOTAL		
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
5630 Gifts		3,500.00	(3,500.00)	
5631 Awards	3,320.49	4,300.00	(979.51)	77.22 %
Total 5619 Other	4,849.32	11,650.00	(6,800.68)	41.63 %
5620 Cookie Dough Sales	32,490.50	33,250.00	(759.50)	97.72 %
5622 Misc Fundraising	1,000.00	7,000.00	(6,000.00)	14.29 %
5624 Pancake Breakfast Expense	5,574.06	7,000.00	(1,425.94)	79.63 %
5632 Jazz Cabaret	2,597.78	3,000.00	(402.22)	86.59 %
5636 Membership Expenses	170.83	500.00	(329.17)	34.17 %
5638 Credit Card Fees	3,505.72	3,500.00	5.72	100.16 %
Total 5600 SMB Non-Restricted Expenses	55,740.90	73,450.00	(17,709.10)	75.89 %
5650 SMB Restricted Expense				
5314 Designated Equipment	17,431.88	17,970.00	(538.12)	97.01 %
5613 Percussion Drive-Instruments	4,289.94		4,289.94	
5621 Schwab Scholarship	500.00	500.00	0.00	100.00 %
5623 Student Account Expense		10,000.00	(10,000.00)	
5626 Allen Orchestra Scholarship		200.00	(200.00)	
5627 Scholarship	700.00	700.00	0.00	100.00 %
5635 Program Wishlist	45,848.96	51,308.00	(5,459.04)	89.36 %
Total 5650 SMB Restricted Expense	68,770.78	80,678.00	(11,907.22)	85.24 %
Total 5300 SMB Expenses	124,511.68	154,128.00	(29,616.32)	80.78 %
Total Expenses	\$825,228.01	\$844,581.00	\$ (19,352.99)	97.71 %
NET OPERATING INCOME	\$ (34,310.71)	\$ (30,801.00)	\$ (3,509.71)	111.39 %
NET INCOME	\$ (34,310.71)	\$ (30,801.00)	\$ (3,509.71)	111.39 %