



Saratoga Music Boosters

Budget vs. Actuals: FY_2021-2022 - FY22 P&L

July 2021 - June 2022

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
4100 SHS Income				
4101 SHS Band Fees	181,535.00	194,600.00	(13,065.00)	93.29 %
4102 SHS Orchestra Income	67,495.00	68,670.00	(1,175.00)	98.29 %
4104 SHS Choir Income	17,240.00	20,000.00	(2,760.00)	86.20 %
4106 SHS Winter Guard Income	9,680.00	8,800.00	880.00	110.00 %
4195 SHS WG2021 Trip Revenue	8,800.00	8,000.00	800.00	110.00 %
Total 4106 SHS Winter Guard Income	18,480.00	16,800.00	1,680.00	110.00 %
4107 SHS Winter Percussion Income	47,276.79	45,120.00	2,156.79	104.78 %
4196 WP2021 Trip Revenue	35,765.35	35,250.00	515.35	101.46 %
Total 4107 SHS Winter Percussion Income	83,042.14	80,370.00	2,672.14	103.32 %
4193 International Trip Revenue	1,881,910.02	400,000.00	1,481,910.02	470.48 %
Total 4100 SHS Income	2,249,702.16	780,440.00	1,469,262.16	288.26 %
4200 K-8 Income				
4220 Redwood Income				
4221 Redwood Marching		40,250.00	(40,250.00)	
4223 Redwood Band Sectionals	28,920.00	45,000.00	(16,080.00)	64.27 %
4225 Upper Strings	5,285.00	18,000.00	(12,715.00)	29.36 %
4226 Color Guard	900.00	4,500.00	(3,600.00)	20.00 %
4229 Redwood Chorus	1,750.00	7,500.00	(5,750.00)	23.33 %
Total 4220 Redwood Income	36,855.00	115,250.00	(78,395.00)	31.98 %
4250 Primary Grades Income				
4252 Primary Strings Income		12,000.00	(12,000.00)	
4273 5th Grade Band	6,050.00	6,500.00	(450.00)	93.08 %
Total 4250 Primary Grades Income	6,050.00	18,500.00	(12,450.00)	32.70 %
Total 4200 K-8 Income	42,905.00	133,750.00	(90,845.00)	32.08 %
4300 SMB Income				
4310 SMB Non Reserves				
4311 Pancake Breakfast	52,427.05	20,000.00	32,427.05	262.14 %
4312 Cookie Dough	37,900.00	24,455.00	13,445.00	154.98 %
4317 SMB Misc Fundraising		7,000.00	(7,000.00)	
4320 Interest Income	176.63	300.00	(123.37)	58.88 %
4322 Spirit Sales		2,500.00	(2,500.00)	
4324 Gain on sale of Stock	60.07		60.07	
4340 Benefactors	125,118.43	70,000.00	55,118.43	178.74 %
4341 Matching Donation	47,220.45	10,000.00	37,220.45	472.20 %
Total 4310 SMB Non Reserves	262,902.63	134,255.00	128,647.63	195.82 %
Total 4300 SMB Income	262,902.63	134,255.00	128,647.63	195.82 %
Total Revenue	\$2,555,509.79	\$1,048,445.00	\$1,507,064.79	243.74 %
GROSS PROFIT	\$2,555,509.79	\$1,048,445.00	\$1,507,064.79	243.74 %
Expenditures				



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5100 SHS Fee Program Expenses				
5110 Orchestra				
5111 Orchestra Participation Fee	2,800.00	3,300.00	(500.00)	84.85 %
5112 Orchestra Instructors	33,259.38	24,000.00	9,259.38	138.58 %
5113 Orch Curriculum Materials	588.44	800.00	(211.56)	73.56 %
5114 Instrument Repair & Supplies	1,996.44	2,000.00	(3.56)	99.82 %
5115 Orchestra Music	1,914.15	2,000.00	(85.85)	95.71 %
5117 Orchestra Equipment	1,488.72	1,500.00	(11.28)	99.25 %
5118 Orchestra Shirt	1,704.69	9,745.00	(8,040.31)	17.49 %
5119 Other Orchestra Expenses	13,319.66	13,423.00	(103.34)	99.23 %
5161 Orchestra Administration	2,000.00	2,000.00	0.00	100.00 %
5163 Orchestra Transportation	4,613.00	11,960.00	(7,347.00)	38.57 %
Total 5110 Orchestra	63,684.48	70,728.00	(7,043.52)	90.04 %
5120 Jazz Band				
5121 Jazz Participation Fee		660.00	(660.00)	
5122 Curriculum Materials	127.66	150.00	(22.34)	85.11 %
5124 Music	551.51	500.00	51.51	110.30 %
5126 Instructor fees	1,881.00	4,950.00	(3,069.00)	38.00 %
5129 Other Jazz Band Expenses	300.00	300.00	0.00	100.00 %
Total 5120 Jazz Band	2,860.17	6,560.00	(3,699.83)	43.60 %
5130 SHS Concert Band				
5131 Participation Expenses	700.00	1,250.00	(550.00)	56.00 %
5132 Curriculum Materials	232.65	300.00	(67.35)	77.55 %
5133 Music	1,800.40	1,200.00	600.40	150.03 %
5135 Instructor fees	4,668.48		4,668.48	
5137 Instrument Repair	993.64	1,000.00	(6.36)	99.36 %
5139 Other Expenses	1,000.00	6,125.00	(5,125.00)	16.33 %
Total 5130 SHS Concert Band	9,395.17	9,875.00	(479.83)	95.14 %
5140 Winter Percussion				
5142 Percussion Instructor Fees	31,988.78	7,150.00	24,838.78	447.40 %
5144 Percussion Other	10,586.60	11,545.00	(958.40)	91.70 %
5145 Music/Design	22,500.00	23,750.00	(1,250.00)	94.74 %
5146 Competitions Fees	1,670.00	1,100.00	570.00	151.82 %
5147 Transportation	6,072.45	6,167.00	(94.55)	98.47 %
5148 Percussion Supplies	3,916.65	4,000.00	(83.35)	97.92 %
5196 WP2021 Trip Expense	41,296.28	47,545.00	(6,248.72)	86.86 %
Total 5140 Winter Percussion	118,030.76	101,257.00	16,773.76	116.57 %
5150 Winter Guard				
5151 Winter Guard Uniforms	4,068.46	6,050.00	(1,981.54)	67.25 %
5152 Instructor fees	9,188.27		9,188.27	
5154 Competition fees	545.00	870.00	(325.00)	62.64 %
5155 Transportation	1,277.08	1,750.00	(472.92)	72.98 %



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5159 Other	6,684.05	6,800.00	(115.95)	98.29 %
5197 SHS WG2021 Trip Expense	13,836.10	14,870.00	(1,033.90)	93.05 %
Total 5150 Winter Guard	35,598.96	30,340.00	5,258.96	117.33 %
5170 SHS Band				
5102 Band Commissions & Speakers	2,500.00	2,500.00	0.00	100.00 %
5105 Music & Drill	25,015.00	30,500.00	(5,485.00)	82.02 %
5109 Band Administration	2,000.00	2,000.00	0.00	100.00 %
5141 Colorguard Uniforms	4,438.73	7,030.00	(2,591.27)	63.14 %
5143 Colorguard Supplies	697.56	6,500.00	(5,802.44)	10.73 %
5171 Participation Fees	2,275.00	1,125.00	1,150.00	202.22 %
5172 Instructor Fees	52,595.22	99,054.00	(46,458.78)	53.10 %
5173 Other Band Expenses	9,452.12	8,535.00	917.12	110.75 %
5174 Cleaning	1,596.50	2,000.00	(403.50)	79.83 %
5175 Band Food Expenses	11,761.78	13,090.00	(1,328.22)	89.85 %
5176 Instrument Expenses	1,740.61	1,750.00	(9.39)	99.46 %
5177 Uniforms	6,284.25		6,284.25	
5178 Shirts	3,072.04	2,890.00	182.04	106.30 %
5179 Jackets		9,750.00	(9,750.00)	
5180 Bus	17,327.00	18,350.00	(1,023.00)	94.43 %
5183 Truck repairs & fuel	4,623.08	4,800.00	(176.92)	96.31 %
Total 5170 SHS Band	145,378.89	209,874.00	(64,495.11)	69.27 %
5185 SHS Choral Expenses				
5181 Buses	900.00	2,500.00	(1,600.00)	36.00 %
5184 Administration	1,000.00	1,000.00	0.00	100.00 %
5186 Music	1,526.98	1,500.00	26.98	101.80 %
5187 Participation fees		700.00	(700.00)	
5188 Instructor fees	14,310.98	14,100.00	210.98	101.50 %
5189 Other Choral Expenses	5,155.17	8,839.00	(3,683.83)	58.32 %
Total 5185 SHS Choral Expenses	22,893.13	28,639.00	(5,745.87)	79.94 %
5193 International Trip	1,855,497.21	400,000.00	1,455,497.21	463.87 %
Total 5100 SHS Fee Program Expenses	2,253,338.77	857,273.00	1,396,065.77	262.85 %
5200 K-8 Program Expenses				
5220 Redwood Program Expenses				
5230 Band				
5232 Instructor fees		20,000.00	(20,000.00)	
5234 Transportation		3,000.00	(3,000.00)	
5235 Music		3,000.00	(3,000.00)	
5237 Uniform Reserve		2,875.00	(2,875.00)	
5238 Band Uniforms		5,500.00	(5,500.00)	
5239 Other		5,000.00	(5,000.00)	
Total 5230 Band		39,375.00	(39,375.00)	
5250 Sectionals				



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5251 Participation Fees		1,000.00	(1,000.00)	
5252 Instructor Fees	10,361.40	40,100.00	(29,738.60)	25.84 %
5253 Equipment		1,000.00	(1,000.00)	
5254 Other	3,848.79	3,000.00	848.79	128.29 %
Total 5250 Sectionals	14,210.19	45,100.00	(30,889.81)	31.51 %
5255 Color Guard				
5256 Colorguard Uniform		1,000.00	(1,000.00)	
5257 Instructor fees	3,190.00	16,050.00	(12,860.00)	19.88 %
5258 Colorguard Expenses	65.46	1,000.00	(934.54)	6.55 %
Total 5255 Color Guard	3,255.46	18,050.00	(14,794.54)	18.04 %
5260 Upper Strings				
5262 Instructor fees	600.00	10,000.00	(9,400.00)	6.00 %
5263 Participation		1,000.00	(1,000.00)	
5264 Other	1,161.86	5,000.00	(3,838.14)	23.24 %
5265 Music	1,627.60	2,000.00	(372.40)	81.38 %
Total 5260 Upper Strings	3,389.46	18,000.00	(14,610.54)	18.83 %
5285 Honor Chorus				
5221 Instructor fees	6,762.56	11,275.00	(4,512.44)	59.98 %
5286 Chorus Uniform	230.00	600.00	(370.00)	38.33 %
5287 Chorus Other	106.67	1,000.00	(893.33)	10.67 %
Total 5285 Honor Chorus	7,099.23	12,875.00	(5,775.77)	55.14 %
Total 5220 Redwood Program Expenses	27,954.34	133,400.00	(105,445.66)	20.96 %
5290 5th Grade Band				
5292 Instructor fees		9,000.00	(9,000.00)	
5293 5th Grade Other Expenses		1,000.00	(1,000.00)	
5294 Books & Supplies		1,500.00	(1,500.00)	
5295 Primary Strings				
5297 Instructor Fees		15,000.00	(15,000.00)	
5298 Other		12,000.00	(12,000.00)	
Total 5295 Primary Strings		27,000.00	(27,000.00)	
Total 5290 5th Grade Band		38,500.00	(38,500.00)	
Total 5200 K-8 Program Expenses	27,954.34	171,900.00	(143,945.66)	16.26 %
5300 SMB Expenses	0.00		0.00	
5600 SMB Non-Restricted Expenses				
5335 Spirit Sales		2,500.00	(2,500.00)	
5610 Administration				
5611 Mailings & Postage	403.62	250.00	153.62	161.45 %
5612 Liability Insurance	590.00	1,000.00	(410.00)	59.00 %
5614 Website		350.00	(350.00)	
5615 Office Supplies	16.29	600.00	(583.71)	2.72 %
5618 Accounting fees	4,766.81	3,000.00	1,766.81	158.89 %



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Total 5610 Administration	5,776.72	5,200.00	576.72	111.09 %
5616 Bank Charges	592.39	600.00	(7.61)	98.73 %
5619 Other		3,850.00	(3,850.00)	
5630 Gifts		3,500.00	(3,500.00)	
5631 Awards	3,624.33	4,300.00	(675.67)	84.29 %
Total 5619 Other	3,624.33	11,650.00	(8,025.67)	31.11 %
5620 Cookie Dough Sales	22,354.89	11,676.00	10,678.89	191.46 %
5622 Misc Fundraising	137.64	7,000.00	(6,862.36)	1.97 %
5624 Pancake Breakfast Expense	6,821.26	10,000.00	(3,178.74)	68.21 %
5636 Benefactor Expenses		3,000.00	(3,000.00)	
5638 Credit Card Fees	5,375.36	3,500.00	1,875.36	153.58 %
Total 5600 SMB Non-Restricted Expenses	44,682.59	55,126.00	(10,443.41)	81.06 %
5650 SMB Restricted Expense				
5621 Schwab Scholarship	750.00	500.00	250.00	150.00 %
5626 Allen Orchestra Scholarship	300.00	200.00	100.00	150.00 %
5627 Scholarship	700.00	700.00	0.00	100.00 %
5635 Program Wishlist	88,226.83	88,003.33	223.50	100.25 %
Total 5650 SMB Restricted Expense	89,976.83	89,403.33	573.50	100.64 %
Total 5300 SMB Expenses	134,659.42	144,529.33	(9,869.91)	93.17 %
Total Expenditures	\$2,415,952.53	\$1,173,702.33	\$1,242,250.20	205.84 %
NET OPERATING REVENUE	\$139,557.26	\$ (125,257.33)	\$264,814.59	(111.42 %)
NET REVENUE	\$139,557.26	\$ (125,257.33)	\$264,814.59	(111.42 %)